

WELCOME TO OUR 2019-2020 PIPA DANCE SEASON! Please read below to get info on our 2020 PIPA Recital, Dress Code, Fundraising that you can start TODAY, WSSU Homecoming Parade, Parent Observation, Payment Info, etc.

**** Our 2020 Recital proposed date is Saturday, June 13th at 4:00 p.m. at the Brendle Recital Hall on the Campus of Wake Forest University!

Our mission is to provide a positive, fun loving environment in which the students are taught to achieve their own unique abilities and talents. We strive to meet the needs of all students by offering numerous disciplines of dance and performing arts on many levels. Our dedicated staff of positive images, teach with positive reinforcement and our teachers promote positive thinking, self-discipline, confidence and the setting of goals. Students learn to work within a group to achieve that goal. Our students are encouraged to develop creativity, poise, technique and self-esteem. Many friendships and good memories develop over the years. Whether you are a recreational or serious-minded dancer, our mission is to provide the best education available at an affordable cost.

OFFICE HOURS: Monday-Thursday 6:15pm-8:00pm > Please remember our office hours by patiently waiting for us to set up and by not waiting until 8pm to ask a question or make a payment. The desk will close promptly at 8pm.

***PLEASE CONTACT PHEON ALFORD FOR ALL OF YOUR STUDIO ACCOUNT QUESTIONS. SHE CAN BE REACHED AT POSITIVEIMAGEBILLING@GMAIL.COM**

MONTHLY PAYMENTS Monthly payments are always due on the first of each month and always become past-due after 7th and are subject to a late fee of \$15.00. As a courtesy, P.I.P.A. gives you \$10 off your tuition each month if your tuition is paid in full on the 1st or before the 1st of the month. If you accept financial assistance, you get \$5 off your tuition each month if your tuition is paid in full on the 1st of the month or before the 1st of the month. After the 15th an additional late fee is applied to your account. If you are paying by check, please put your child's first and last name along with their class day and time on the check and what it is for (tuition, dance wear, shoes, costume, etc.), each time you make a payment. If your account exceeds \$100 in outstanding charges, your child will not be able to continue taking classes until full payment is made. Payment methods include check, cash, or money order and you can make payments online. TODAY you are able to make your payments and manage your account online with our online system. Payments can be made in the studio, Monday-Thursday 6:15pm-8:00pm. Please note that the office staff only works Monday-Thursday 6:15-8:00pm. We will close promptly at 8pm. Paypal and Cash App are still options for payments, Cash App \$CourtneyPorter14

Financial Assistance: Positive Image Performing Arts offers financial assistance for students currently enrolled in P.I.P.A. To be considered for assistance, you must pay the current registration fee. Everyone that applies will be approved. If you have a balance, your approved assistance will be held until your account is current. Tuition is due on time and is considered late after the 7th of the month. If you make your payment after the 7th, you will forfeit your assistance for that month but can take advantage the next month as long as tuition is paid on or before the 7th of the month.

CHECK WRITING POLICY: There is a \$30.00 charge on all returned checks. After one NSF check, you will be expected to pay for classes with cash or money order. After you have written one NSF check, you are also no longer able to write checks to P.I.P.A. Only money order will be accepted for the rest of the season. All checks need to be made out to Positive Image Performing Arts, P.I.P.A. or Courtney Porter.

Log on to our payment system, to view and pay on your account. If you don't know what your password is, click "Forgot Password" and put in the email address that we have on file for you. An email will be sent to you with a link to reset your password. To log-in, click this link: <https://app.thestudiodirector.com/positiveimageperforming/portal.sd>

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WAYS TO SAVE ON YOUR TUITION:

1) Pay your tuition on the first of the month or before the first of the month, you get \$10 off your tuition monthly, if you are on FA, you do not get any additional money off.

2) Use referral credit cards. We have referral CREDIT CARDS. THIS CARD WILL GIVE YOU \$10 off your tuition for the month that you turn the card in, per every person that turns in your referral card. You may pick up as many referral cards as you would like at our front desk. PLEASE REFER FAMILY AND FRIENDS!!!

3) FUNDRAISE, what you earn during the fundraiser goes on your dance account!!!

4) Pay tuition before the 7th to avoid late fees

5) Take advantage of coupons and promotions. "Like" our Facebook page and or "SHARE" it and you could be eligible for discounts.

6) Keep up with your account by emailing positiveimagebilling@gmail.com

COMMUNICATION: P.I.P.A wants YOU to be informed! Parents who drop their dancer off at the door should stop by the studio at least twice per month in order to stay up-to-date on current events, payments, etc. The following are additional ways you and your dancer can stay in the know...

* Studio news and updates are emailed

* Check out our studio Facebook page for special social media discounts, incentives, pictures, videos and news

*Use our website www.pipartsnc.com We post a lot of info there.

*It is very important for parents and instructors to keep lines of communication open to ensure each student is getting the most out of his/her learning experience. If you ever have questions or ideas, please make an appointment with your child's instructor before or after normal studio business hours. Please do not delay or interrupt class. Make sure you are receiving and reading your emails. This will keep you up-to-date on everything

ATTENDANCE:

*Regular attendance is necessary for productive learning. It is recommended that non-competitive dancers not miss more than 3 classes per fall session or 2 classes per spring session. For competitive dancers 2 classes per fall session and 1 class per spring session should be missed. However, if a dancer must miss a class for any reason, please call ahead to inform the office. P.I.P.A. parents are responsible for obtaining any information missed when absent. Students can make up classes.

*Daily teachers will take attendance

*Accounts over \$100 would affect the attendance of a dancer, that does a private, solo, duo or trio.

OBSERVATION:

Parents will be able to observe classes the last class of the month starting in November. We know that you are excited to see how much your kids are learning, however, parents & friends sitting through class is not allowed, as it will disturb valuable practice time. Please take advantage of each parent observation day.

DRESS CODE:

A dancer should always be properly dressed and groomed. It is part of the self-discipline, which goes hand-in-hand with dance training itself. Students MUST wear the proper attire listed for their specific class. All dress codes will be enforced. Should a student come without proper attire they will be asked to borrow items from our "lost and found box" or sit out of class.

NOTE: Please check out our dancewear racks, located in the lobby, prices are \$5-\$15.

Click here button to check out our online store:

<http://www.costumemanager.com/Store?studioId=0018000001WuKdO>

Class Dress Codes:

Combo Classes (Ballet, Tap, Jazz and Tumbling) – any color leotard with pink tights (all dancers will need to have a black leotard at some point). Dance skirts, leggings, booty shorts, and gauchos can be worn as cover ups.

Praise Dance – leggings, T-shirts, dance skirts and any type of athletic wear.

Hip Hop & Tumbling– dancers need to wear any type of fitted athletic wear and sneakers. For tumbling, loose fitting clothes can be a safety hazard.

LOST & FOUND: P.I.P.A. is not responsible for lost items. If you are missing something, please check the lost and found basket.

*Please put your child's name on all of their dance items.

*Check your child's dance bag daily

PIPA 2020 RECITAL

Our 2020 Recital proposed date is Saturday, June 13th at 4:00 p.m. at the Brendle Recital Hall on the Campus of Wake Forest University!

*Each family at PIPA will receive 2 recital tickets. Pay attention to email, text and social media promotions to save on additional tickets needed for family and friends.

*Each Non Competitive family will be billed for their recital costumes and fees starting in October of 2020. What this mean is that instead of billing each dancer \$65 for their costume, per class and \$75 per family for the recital fee, we take that sum and spread it out over 8 months. So if your tuition is usually \$55 per month, you also would owe an additional \$17.50 per month due by the 7th of the month. We offer a lot of fundraisers to help with these cost.

Mr./Miss P.I.P.A. Contest

Please don't forget to enter your child in the Mr. / Miss P.I.P.A. contest. We are starting early this year! Recital Ad Sales!!! Each year prior to the recital P.I.P.A. commences the Mr./Miss P.I.P.A. Contest. All P.I.P.A. students along with family and friends can sell ads to people and businesses. Recital ads show support for your favorite dancer/performer and they also advertise the services/products of a local or national business. Simply put, the student that sells the highest total sale amount of ads wins the contest. To qualify for the Mr./Miss P.I.P.A. Winner Title, students must sell at minimum \$250.00 worth of ads. The winner of the contest will receive one (1) year free tuition along with a great gift and a special prize bag from Dink Digital Productions. To clarify, one year of free tuition is based on the nine (9) month tuition rate for one class or one team that begins September 2020. Additionally, the contest winner will represent P.I.P.A. during this year's Winston-Salem State University's Homecoming Parade.

- 1st Runner Up receives \$40 off their 2020 - 2021 Tuition starting September 2020
- 2nd Runner Up receives \$30 off their 2020 - 2021 Tuition starting September 2020
- 3rd Runner Up receives \$20 off their 2020 - 2021 Tuition starting September 2020
- 4th Runner Up receives \$10 off their 2020 - 2021 Tuition starting September 2020

HALL Text, Photo or Business Ads will only be played as a commercial on the Big Screen inside the Hall throughout the duration of the recital. LOBBY Text, Photo or Business Ads will only be played throughout the recital on televisions and/or video projection equipment outside the Hall in designated lobby areas. Prices vary for the type of Ad you purchase. Please note that every attempt will be made to show all ads, but some ads may not be shown because of Recital time restrictions as determined by P.I.P.A. All Recital Ads will be included on the Ads DVD. For more information and to purchase your Recital Ads, click on the button on our website.









2019 RECITAL DVDs are available August 2019 and can be picked up during office hours.

2019 Recital Pictures can be found at www.positiveimagenc.com click on "VIEW YOUR PICTURES", then select "PIPA PRE RECITAL PHOTO SESSION 2019", select your images by emailing your selections to ftaylo25@cs.com. Please be sure to include your child's name, class day and time. Your selection will be in the form of a file number that looks like this ex. FST_0806. Please make sure that your selections were paid for on picture day, if not, you can make your selections online and you can make your payment online.

2019 Recital Images can be found at <http://www.positiveimagenc.com/> click on "VIEW YOUR PICTURES", then select "PIPA RECITAL 2019"!!!. If you like some of the pics, you can make your selections online and you can make your payment online. Please be sure to include your child's name, class day and time. Your selection will be in the form of a file number that looks like this ex. FST_0806. Email your selections to ftaylo25@cs.com.

PIPA WEAR ORDER FORM

****Due Thursday, September 12th for the WSSU Parade

 <p>PIPA BOW \$15 Quantity _____</p>	<p>Purple PIPA Parade T-shirt \$12 YS/YM/YL/AS/AM/AL/AXL Quantity _____</p>	<p>Jogging Suit (jacket with pant) \$85 NON MONOGRAMMED YS/YM/YL/AS/AM/AL/AXL/A2XL/A3XL Quantity _____</p>
<p>Purple PIPA Hoodie \$30 YS/YM/YL/AS/AM/AL/AXL/A2XL/A3XL Quantity _____</p>	<p>NEW PIPA DANCE TEAM PARADE WEAR \$85 YS/YM/YL/AS/AM/AL/AXL/A2XL/A3XL Quantity _____</p>	<p>Purple PIPA Santa Hat \$10</p> 
<p>ZEBRA DANCE BAG</p>  <p>\$16.50 Quantity _____</p>	<p>ZEBRA SMALL DUFFLE</p>  <p>\$18 Quantity _____</p>	<p>PARADE FEE \$12.50 Quantity _____</p>
<p>ZEBRA BACKPACK</p>  <p>\$18 Quantity _____</p>	<p>BLACK PIPA GLOVES \$10 Quantity _____</p>	<p>ZEBRA ROLLING CASE</p>  <p>\$35 Quantity _____</p>
<p>ZEBRA ROLLING DUFF \$40 Quantity _____</p> 	<p>ZEBRA BLACK GARMENT \$25</p>  <p>Quantity _____</p>	<p>Child's Name _____</p> <p>Parents Name _____</p> <p>Phone# _____</p> <p>Class Day & Time _____</p> <p>Method of Payment: Cash _____ Check# _____ Paypal _____ Cash _____ App _____ \$CourtneyPorter14</p> <p>Make all checks payable to Courtney Porter</p>



P.I.P.A FINANCIAL ASSISTANCE FORM

2019-2020 DANCE SEASON

Positive Image Performing Arts offers financial assistance for students currently enrolled in P.I.P.A. To be considered for assistance, you must pay the current registration fee. Everyone that applies will be approved. If you have a balance, your approved assistance will be held until your account is current. Tuition is due on time and is considered late after the 7th of the month. If you make your payment after the 7th, you will forfeit your assistance for that month but can take advantage the next month as long as tuition is paid on or before the 7th of the month.

Financial Assistance is available to families experiencing financial hardship such as a loss of a job, illness of a parent or caregiver, unexpected expenses, etc.

Financial assistance also applies to male dancers and their parents/guardian that are enrolled in the program. They will need to adhere to the same guidelines.

All applications should be turned in to the front desk by the date posted. Applications will be reviewed by the Owner/Director Courtney Porter and finance staff members.

If assistance is awarded, it will go into affect the month after the form was submitted. Financial Assistance starts September 2019 for Competitive and October 2019 for Non Competitive. We only process your FA forms after you have

registered by paying the registration fee. Approval will take at least 30 days. For example if you apply September 15th you will likely be approved by October 15th. FA can not be applied to pro-rated tuition.

No Financial assistance forms will be accepted after November 2019 and no financial assistance will be granted for the 2019-2020 season after December 2019.

Financial Assistance may only be applied to one dance account. ***If you accept financial assistance you can not receive early pay credits.***

None of the sibling discounts you receive will be affected by your financial assistance.

Please be sure to read the parent responsibilities that are mandatory to continue financial assistance if it is awarded, along with maintaining current account balances.

PIPA Financial Aid Student Profile

Student Name _____

Academic School _____ Grade _____

Home Address

Phone Number _____

Email Address _____

How Many Years have you danced? Where?

What classes or teams are you signed up for?

Why do you want your child to dance?

Parent/Guardian

Name _____

How many family members in your household? _____

How many children do you have in the P.I.P.A dance program? _____

Total Household Income (Please check field that applies)

under \$25,000 _____

\$25,000-\$50,000 _____

over \$100,000 _____

Are you Employed?

Yes _____

If Yes, where? _____

No _____

Briefly describe you reason for needing financial assistance for your child

Has your child received financial assistance in the past through P.I.P.A? If so, what financial assistance obligations did you fulfill?

This year we want parents accepting assistance to be involved more than ever. Parents accepting assistance are required to have their involvement tracked and recorded. Because your involvement and attendance are important, we will track the following requirements:

4 times a month you must complete at least 4 or more voluntary task in order to be awarded your financial assistance. The front desk will record your involvement for the month, if you don't complete the minimum of the 4 voluntary task for the month, you will not receive your assistance for that month. If this happens, you may try again for the following month.

Choose 4 or more of the following task monthly:

****Hand out Flyers at 4 P.I.P.A events. (studio events, parades or dance invites)**

****Share the Positive Image Performing Arts FB page weekly & tag Mrs. Courtney.**

Tagging Mrs. Courtney is a MUST.

**Volunteer in the Monday or Thursday 6-7 Combo Classes (no more than 2 volunteers weekly, first-come/ first-serve. Must wear athletic wear.

**Help to clean the studio (See the front desk to see what task need to be done)

** Recital/ Guardian Angel Volunteers

**Participate in fundraising going on for that month. (Snack Table, Donation Collections, Dewey's, Attractions Books, etc.

Financial assistance is a benefit that is provided to help those in need and gives children that want to dance, the opportunity. P.I.P.A reserves the right to discontinue assistance at any time. Immediate dismissal of financial assistance will be enforced if:

1) the parent does not meet the requested commitment outlined above

2) any account becomes past due after the 7th of the month. This includes all fees that are due during the season and late fees.

By signing this document, you confirm that you understand all the conditions for receiving financial aid from Positive Image Performing Arts. You further agree to participate in events, task & activities outlined above, pay your tuition and fees on time and you do understand that your failure to do so will result in the termination of your 2018-2019 financial assistance and your tuition will be adjusted to the normal rate on your account.

Parent/Guardian Signature

Date: